

Customer Testimonials

PROPERTY MANAGEMENT

"PMX is user friendly – very easy to implement. The system has improved our efficiency and saved us significant money. It is very reliable for speed, ease and reports. Managers like the on-line requisitioning, as well as the history reports. PMX paid for itself in six months, and it has reduced our purchasing cycle time by 50%."

Jim Bruce

First Realty Management Company – Boston, MA

FINANCIAL SERVICES

"The reports that PMX provides for inventory, receiving and purchasing are invaluable tools, like the PO status report. Anyone looking to save time, paper and labor should invest in PMX. Tower has been a customer since the late 80's."

Kathi Weldon

Tower Federal Credit Union – Laurel, MD

FINANCIAL SERVICES

"PMX is an affordable system that doesn't compromise on functionality or ease of use. Our department can now do twice the work in half the time. PMX has saved us thousands of dollars in administrative costs and bargaining clout. That's money that goes straight to the bottom line."

Terry LaRock

Silicon Valley Bank – Santa Clara, CA

PUBLIC SECTOR – MUNICIPAL GOVERNMENT

"I would recommend PMX to any company that wants to save time and money. It's a small monetary investment that yields huge returns by way of time and money saved."

Denise Robertson

Carthage Water and Electric – Carthage, MO

HIGHER EDUCATION

"Being from a small university, PMX is priced right for a small budget, but with the feel of a high-priced system. The modules have more check-offs to avoid double entries than other bigger packages."

Bill Agosta

Saint Francis University – Loretto, PA

HOTEL AND PROPERTY MANAGEMENT

"Watching vendors used to be impossible. Now, it is easy. Purchasing Management eXtra can easily manage all the data flow, and this frees up managers' time to look for competitive vendors."

Michael Allen

Allen Management – Hampton, VA

NON-PROFIT – STATE GOVERNMENT

"Warehousing used to be a big problem for us. Our warehouse was overrun with supplies. With PMX, we can order according to usage. It's a good product. We made the right choice."

Tammy Vogel

Arizona Department of Veterans Services – Phoenix, AZ

HEALTHCARE

"Since centralization and implementation of PMX, employees cannot simply buy what they want. Now they are more informed. We have tools. We have better contract compliance, and we know what we spend. PMX is a small investment, considering the ROI. A small financial investment upfront pays for itself many times over in the long run."

Louis Nicolosi

St. Ann's Community – Rochester, NY

INSURANCE

"When we implemented PMX, the first thing we realized was a huge time savings. It cut our processing time in half. For example, the Lawson purchasing package required 12-15 clicks to get a printout of a PO. PMX requires 2 clicks. With 30-40 thousand purchase orders per year, the timesavings were very significant. JNL first purchased PMX as a stand-alone system, but when new programmers came on board, they recommended that we upgrade to the SQL version. I don't know how we functioned before PMX."

Lynn Arntson

Jackson National Life Insurance Company – Lansing Michigan

PRINT MEDIA – NEWSPAPERS

We have been pleased with PMX and are in the process of upgrading our current Express version to the SQL version. With SQL, we won't have to be dependent on local network reliability and traffic, and we will be able to use Crystal Report Writer for all kinds of special reports. Also, as we grow, we have more PMX users. Currently, we have about 200 employees that use the PMX system, so the higher-octane version of PMX will allow us to process large amounts of data in a more efficient and timely manner. For the future, we may look at integrating PMX with our accounting software, which Lawson provides."

Richard Karstensen

Detroit Newspapers – Detroit, Michigan

PUBLIC SECTOR – MUNICIPAL GOVERNMENT

We use the Purchasing module a great deal as we generate a lot of ongoing purchase orders. The blanket PO is great, and the ability to track PO's really helps. Now, I can put releases against a blanket PO and generate a concise, accurate report that accesses the history of the PO and supplies all the information that I need. The Requisitions module and the Receiving modules are also excellent and easy to use. The reports and historical records that all of the modules generate are invaluable tools for our organization.

Lee Lee Raley

St. Mary's County Metropolitan Commission – Southern, Maryland

MANUFACTURING

"We love PMX – not only for the benefits of the software, but also because the technical staff is outstanding. Whenever I have a question or problem, they are there. The customer service is excellent!"

Aaron Hagen

Tyco Plastics – Macedon, NY

FINANCIAL

"If a company is concerned about the cost of PMX, it shouldn't be. The software is reasonably priced, and it pays for itself right away – about three months for us. The time and money savings are great. It cut our purchasing cycle time in half. We wouldn't be without it."

Joe Tardi

Cole Taylor Bank – Wheeling, IL

HIGHER EDUCATION

"Because we are a state-funded college, we are required to conduct business in a certain way. For instance, we are required to bid out all goods and services. We have many repetitious items from year to year, so the material file, which contains all those items and their descriptions, really cuts down on the amount of work required to put a bid together. Everything is already set up, so the bidding process is greatly simplified and the time involved is minimal.

The reporting capability of Purchasing Management eXtra is also a great benefit for us because we have to submit reports regularly to the State of Idaho; for example, the activity report is generated monthly for the State.

Sandi Dingman

Eastern Idaho Technical College – Idaho Falls, Idaho



BellwetherSoftware

9900 Shelbyville Road, Suite 6B • Louisville, Kentucky 40223

Phone: (502) 426-5463 • Fax: (502) 423-8963 • Sales: (704) 554-4089

www.bellwethercorp.com • info@bellwethercorp.com • Sales: charlotte@bellwethercorp.com