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## Bellwether Software Newsletter

January 2006

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- Insurance Industry Vertical Market Clients are now embracing Purchasing and Material Management Solutions.
- What Bellwether and PMX bring to your business:
- NEWSWORTHY ANNOUNCEMENTS

### What Bellwether and PMX bring to your business: Value Proposition

- Reduction in Manual Effort
- Reduction in Organizational Spend
- Reduction in Inventory and Measuring Supplier Commitments

[Read More](#)

### NEWSWORTHY ANNOUNCEMENTS

- [Client Account Management](#)

Thank you to our New 4th Quarter Clients

BELLWETHER SOFTWARE LLC 4th Quarter 2005 New Sales and Major Client Upgrades

- Abdon Callais Offshore
- Copperhead Chemical
- Litholink
- Louisiana Workmen's Compensation Corporation
- Los Angeles County
- Rite of Passage
- Saint Francis University
- Solucient LLC
- The Challenge Printing Company
- Vaalco Gabon (Etame) Inc.

**Insurance Industry Vertical Market Clients are now embracing Purchasing and Material Management Solutions.**



### Typical Insurance Industry Client Challenges. How to ever recover lost time?

1. The purchase orders have to be prepared and approved manually.
2. Spreadsheets are used to check vendor pricing and stock availability.

[Find out more....](#)

## Quick Links...

[Jackson Life Insurance - Client Case Study](#)

[Module Highlight Corner](#)

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